

March May's strategic expansion: A seamless journey with Oakway Storage to upgrade innovation and manufacturing excellence

March May

Where

Biggleswade,
Bedfordshire, UK

Who

Design and manufacture
of centrifugal and
sealless magnetic
drive pumps

March May transforms with Oakway, expanding for manufacturing excellence and success.

Introduction

In the pursuit of innovation and sustainable growth, March May, a designer and manufacturer of pumps, recently undertook a transformative expansion project in collaboration with Oakway Storage. Faced with spatial constraints in their longstanding location, March May strategically ventured into new units in Biggleswade, setting the stage for an ambitious facility upgrade.

This case study delves into the seamless journey of March May's expansion, highlighting the strategic decisions, collaborative efforts with Oakway Storage, and the myriad benefits that have positioned the company for heightened manufacturing capabilities and a future of sustained success.



The challenge

As March May embarked on the daunting task of transforming a completely empty warehouse into a functional hub, they recognised the need for expert guidance to navigate the intricacies of the fit-out process. The decision to approach Oakway Storage stemmed from the company's reputation as a comprehensive storage solutions provider. March May sought Oakway's expertise to not only overcome the challenge of orchestrating a meticulous fit-out from scratch but also to benefit from a single-point solution that encompassed mezzanine installation, office design, and laboratory construction. Oakway's proven track record in delivering seamless operational spaces made them the ideal partner to ensure March May's vision for the warehouse could be realised with efficiency and precision.

The solution

Oakway Storage emerged as the solution architect for March May's ambitious expansion, providing a holistic approach to facility design. Serving as the singular point of contact for various needs, Oakway streamlined the complex process of turning an empty warehouse into a purposeful space. Their expertise spanned from mezzanine installation, optimising floor space, to creating offices, canteens, and a state-of-the-art glass lab area. This comprehensive design ensured that March May's new facility seamlessly integrated all elements required for manufacturing excellence, reflecting a strategic and forward-thinking solution.

Oakway Storage's collaboration with March May extended beyond the physical transformation of the facility. Acting as efficient project managers, we navigated challenges with flexibility and finesse, ensuring minimal disruptions to the client's operations. The transparent communication and coordination provided by Oakway facilitated a smooth construction process, allowing March May to focus on

their core competencies without undue interruptions. This collaborative efficiency not only accelerated the project's timeline but also contributed to a positive working relationship, setting the stage for continued success.

Oakway Storage's solution was designed with an eye towards the future, offering March May a facility poised for adaptability and growth. The incorporation of a mezzanine allowed for the immediate expansion of floor space, providing flexibility to accommodate evolving needs. Beyond the physical structure, Oakway's strategic design ensured that March May's operations could scale seamlessly, making the facility not just a present solution but a foundation for sustained success. The forward-thinking approach of Oakway Storage positions March May for future growth, ensuring that their new facility is not just a space but a catalyst for ongoing innovation and operational excellence.

- ✔ Mezzanine with single staircase, pallet gate and epoxy resin floor.
- ✔ Office built above the mezzanine with suspended ceiling and windows.
- ✔ Reception area including floor-to-ceiling 'Welcome' wall graphic.
- ✔ WCs and kitchenette.
- ✔ Lab area formed with glass partitioning, including glass manifestation.
- ✔ 4 bays of racking to suit UK and Euro pallets.
- ✔ Flexible barrier protection for glass partitioning beneath pallet gate.
- ✔ Backlit exterior signage designed and installed.
- ✔ Pedestrian walkway floor markings, colour matched to client's brand.



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Innovative design, efficient process - Oakway Storage elevated our manufacturing landscape
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In partnering with Oakway Storage, our transformation went beyond a project; it became a collaborative journey. Facing the challenge of an empty warehouse, Oakway's pragmatic and thoughtful planning stood out. Their seamless coordination, from mezzanine installation to the innovative glass lab, showcased expertise and a true partnership. What makes this project distinctive is not just expanded capabilities or efficient operations, but the tangible realisation of a workspace aligned with our vision. The future-ready flexibility ensures adaptability as we grow, emphasising a strategic approach that fosters innovation and sets the stage for sustained success.

Dominic Nott, Director at March May Ltd

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If, like March May, you are looking to rapidly increase capacity in your existing warehouse but aren't sure how to manage the project, then contact the experts at Oakway Storage:

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